THE PILOT PARTISAN AGENDA

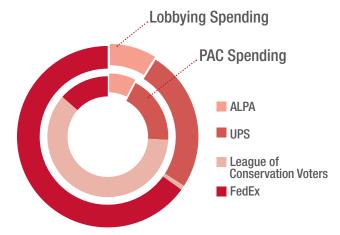
ALPA-PAC Faces Stiff Industry Competition

ALPA-PAC is our most effective tool for achieving success in Washington, D.C., but the PAC can only be as effective as ALPA members' participation in it. We must grow the PAC to meet our future challenges.

TOTAL RAISED DURING 2012 CYCLE



But outside of the passenger airline industry, our numbers aren't as strong.



The League of Conservation Voters' PAC spent more than \$14 million last year, in part to oppose our efforts against the EU's emissions trading scheme. UPS and FedEx continue to lobby against us for the cargo carveout; together they have spent almost \$35 million between their PAC and their lobbying expenses in the past two years, compared to ALPA's \$5 million. Without growing the PAC, these groups will continue to delay and derail our pilot partisan agenda.

Alaska: \$4.46 BILLION

American/US Air: \$4.05 BILLION JetBlue: \$1.95 BILLION Spirit: \$1.84 BILLION

Hawaiian: \$0.29 BILLION

FOREIGN OWNERSHIP & CONTROL THREAT

\$84 BILLION **Émirates Widebody** Airplanes on Order

For the first time since 2004, ALPA-PAC is growing again, but we

still have a long way to go to be ready for the battles ahead.

\$78.04 BILLION **Total U.S. Industry**

\$1,400,000 \$1,200,000 \$1,000,000 \$800,000 \$600.000 \$400.000 \$200,000 1999 2000 2001 2002 2002 2003 2004 2005 2006 2006 2008 2008 2008 2009 2010 2011 2011 2011 **PAC Receipts 1999-2012**

Southwest: \$9.59 BILLION

United/Continental: \$10.76 BILLION

Delta: \$14.81 BILLION

FedEx: \$30.92 BILLION

Our foreign competitors are exceptionally wellfunded. Just one foreign airline, Emirates, has more money currently invested in new widebody airplanes than it would cost to buy the entire U.S. airline industry outright. Even more alarming, Emirates is only one wealthy foreign airline seeking to eliminate our foreign ownership and control laws. Since the Citizens United court decision, it is possible for these foreign interests to spend this money influencing American elections. ALPA-PAC must be strong enough to combat these threats.

The future of our industry and our careers rests on our ability to compete and win in Washington, D.C. The more ALPA members who participate in the PAC, the better prepared we'll be for these future fights and the more successful we'll be on Capitol Hill.

To learn more about the pilot priorities ALPA-PAC is fighting for, visit www.ALPA.org/issues.



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The PAC's focus on pilot partisan issues led us to remain neutral in the past two presidential elections.



Total dollar amount ALPA-PAC contributed to Mr. Obama's Senate race in 2004 and presidential races in 2008 and 2012.

ALPA-PAC makes decisions based solely on support for pilot partisan issues. This approach has made us one of the most bipartisan labor PACs in the United States.





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