

FROM THE CHAIRMAN

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May 15, 2012

Dear Fellow Pilot,

Last evening, the Delta MEC Negotiating Committee reached a comprehensive Tentative Agreement (TA) with Delta management for our next contract, over seven months *ahead* of our December 31, 2012 amendable date. This is a tremendous accomplishment that, to my knowledge, is unprecedented at Delta or any other property.

Throughout the process that will now follow, we will continue to proceed in the same deliberate and methodical manner used in this and past Section 6 negotiations. Today, the MEC convened in Atlanta for a scheduled regular meeting. During this meeting, the MEC will receive comprehensive briefings, have ample opportunity to have their questions addressed, and discuss the TA.

If the MEC approves the agreement, you will be provided with a comprehensive *Negotiators' Notepad* which will explain the agreement in detail, contract language will be posted to the MEC website, road shows will take place throughout the system, your elected reps will spend extensive time in the pilot lounges, and the Delta Pilot Network will be staffed to answer any technical questions you might have. In short, you will be provided with all the information you need to cast an informed vote, and once that portion of the process is complete, the agreement will be sent to you for membership ratification.

The Tentative Agreement contains a large volume of information, much of it technical in nature. Please keep in mind that your elected representatives will be limited in their ability to respond in detail to many of your questions until they are fully briefed on the TA.

The Negotiating Committee and its expanded team have accomplished a great deal of work in the last two months process that normally takes years. Please make every effort to become and stay informed. Thank you for the input you have provided to your MEC to date through the contract survey and other venues, and the support you have shown your MEC and our Negotiating Committee.

Respectfully,

A handwritten signature in black ink, reading 'Tim O'Malley'. The signature is written in a cursive, flowing style.

Tim O'Malley
Chairman
Delta Master Executive Council
Air Line Pilots Association, Int'l